Congratulations, Guatemala, for an outstanding conference and your great agricultural industry. Our Latin America Sales team participated in the II C//PAL and 6th RSPO Congress in Antigua. We thank all the participants on behalf of Etimine.

Participants from 20+ countries were present for CPAL and RSPO including Indonesia, Malaysia, Brazil, Colombia, Ecuador, Honduras, El Salvador, Guatemala, Costa Rica, and conference was held in conjunction. All participants agreed to develop the oil palm industry responsibly and sustainably. (See pg. 2)

Present during the congress were the ministers of Agriculture and Livestock (MAGA) and also the Minister of Economy of Guatemala. They spoke about the oil palm industry in Guatemala (which has one of the highest yields in the world) and how its growth will increase economic development and employment in Guatemala. Ing. Jose Santiago Molina spoke about the efforts of all growers in making the Oil Palm industry a large contributing factor to the Guatemala region. He mentioned the advances they have had in increasing their yield per hectare. It is one of the highest in the world now.

**FEATURED PRODUCT: ETIDOT 67**

Disodium Octaborate Tetrahydrate

Na$_2$B$_8$O$_{13}$·4H$_2$O

Eti Maden is the premier producer of Etidot 67 with chemically stable, high boron content

**OUR MARKETS**

Agriculture

Adhesives and Coatings

Biocides—Pesticides

Ceramics/Frits/Glazes

Fire Retardants

Glass/ Specialty Glass

Insulation/Fiberglass

Metallurgy

Oil & Gas Chemicals

Wood Preservation

And Many More!

**ASK DR. ARUN**

**TECHNICAL QUESTIONS FROM OUR CUSTOMERS**

**Question:** What is Etigran 21?

**Answer:** Etigran-21 (B 21%) is a formulation with slow release and in nature allow plants to absorb B gently with minimum risk of Boron poisoning due to any accidental over dose. For developing marginal lands for cultivation purposes, slow release soluble forms of B are essential in combination with NPK fertilizers.

It is a great pleasure for me to be a part of the Etimine team and participate in serving our customer’s needs in the Latin America and Caribbean region in the Administration and Accounting areas. (Cont. on pg. 2)
A MESSAGE FROM THE MANAGER OF ADMINISTRATION
(Cont. from pg. 1)

Although not seldom seen by the customers, the department is involved in efficient and timely organization and management of the required paperwork, forms, billing and verifying that our complex processes are in compliance in the areas that we sell to in every possible geography in the whole Americas region. We also serve as the interface with our Ankara headquarters.

In our department, we are all very proud to work for Etimine USA and are ready to assist the needs of our customers. We are at your service. Gracias!

-Sonja Bush

II PALM OIL CONGRESS C//PAL 2016

Etimine USA present at the II Oil Palm Congress C//PAL 2016, Guatemala

Cristobal Bautista – Oil Palm Grower - Mexico

Miguel Tejeda – Economist (oil palm SME) – Brazil

Felipe Guerrero – Sustainability Director of DAABON, Colombia, a leading company in responsible development of oil palm and agriculture

Etimine USA present at the II Oil Palm Congress C//PAL 2016, Guatemala

Marcello Britto – CEO of Agropalma, Brazil, a leading company in responsible oil palm development

Darrel Webber – CEO of Roundtable on Sustainable Palm Oil (RSPO)

Mayafert – Leader in fertilizers/agricultural products – and preferred distributor for ETIGRAN in Guatemala

Dr. Arely Bautista – Agronomy Professor at Universidad Autónoma de Chiapas, Mexico. (Oil Palm specialist)

Dr. Siva K. Balasundram – Associate Professor at the University of Putra, Malaysia (SME in Precision Agriculture)

OUR PRODUCTS
Boric Acid
Boron Oxide
Etibor 48
Etigran
Etibor 68
Etidot 67
Ulexite
Borax Decahydrate
Colemanite

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